Program Articulation Agreement between
Onondaga Community College
and
The College of Saint Rose

1. Purpose
This agreement between Onondaga Community College and The College of Saint Rose provides the terms and conditions for students of Onondaga Community College who have an Associate of Science degree in Business Administration and seek admission by transfer to the Bachelor of Science degree in Management at The College of Saint Rose. Both parties will use their best efforts to minimize loss of credits and duplication of coursework.

2. Admission
Transfer students from Onondaga Community College who have completed an Associate of Science degree and who have a cumulative grade point average of 2.5 are generally accepted. The College reserves the right to evaluate transfer student applicants who do not meet the 2.5 criteria on an individual basis. Students transferring a minimum of 60 credits receive junior status.

3. Transfer of Credit
In evaluating the credentials of transfer candidates, the College tries to give maximum credit for college work completed at other institutions. Credit is given for all applicable courses in which a student achieves a grade of C- or above, with the exception of education courses which require a grade of C+ or above. Credits transfer, but grades do not. A minimum of 122 credits are required for a Bachelor’s degree. A maximum of 70 credits from other institutions will be accepted for transfer and a minimum of 32 credits must be completed at The College of Saint Rose.

4. Scholarships
The College of Saint Rose is committed to enrolling students with superior ability and proven achievement. To support our commitment, we award guaranteed academic transfer scholarships for two years to students who have achieved impressive grade point averages for all previous college work.

<table>
<thead>
<tr>
<th>GPA</th>
<th>Transfer Scholarship</th>
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<tbody>
<tr>
<td>3.81 - 4.00</td>
<td>$14,500/year</td>
</tr>
<tr>
<td>3.50 - 3.80</td>
<td>$14,000/year</td>
</tr>
<tr>
<td>3.21 - 3.49</td>
<td>$9,500/year</td>
</tr>
<tr>
<td>3.00 - 3.20</td>
<td>$9,000/year</td>
</tr>
<tr>
<td>2.99 and below</td>
<td>$8,500/year</td>
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In addition, The College of Saint Rose offers a $1,000 a year Phi Theta Kappa Scholarship for transfer students who are members of this honor society. Scholarship amounts are subject to change.

5. Terms of Agreement
This agreement becomes effective on the date of signature by the representatives of the institutions contained within the agreement. The terms of this agreement may be modified or terminated at any time upon mutual consent of both institutions with appropriate notification. In the event it is decided to modify this agreement, commitments made to individual students already in the program will continue in effect in the terms applicable at the time the student enrolled in the program.
ONONDAGA COMMUNITY COLLEGE: BUSINESS ADMINISTRATION A.S.  
THE COLLEGE OF SAINT ROSE: MANAGEMENT B.S.  
DEGREE REQUIREMENTS  

MINIMUM TOTAL HOURS REQUIRED: 122 CREDITS  

SAINT ROSE REQUIREMENTS:  

I. LIBERAL EDUCATION REQUIREMENTS (41 credits):  

L01: Expository Writing, Oral Communication,  
Research Techniques (4 cr.)  

L02: Study of Language (3 cr.)  
Foreign Language, American Sign Language, Linguistics,  
Or Philosophy of Language  

L03: Historical Knowledge, Analysis, and Perspective (3 cr.)  
History  

L04: Artistic Knowledge and Interpretation: Literature (4 cr.)  
Literature  

L05: Artistic Knowledge and Interpretation (3 cr.)  
Art, Music, Communications, and Drama  

L06: Philosophical, Spiritual, or Theological Inquiry (3 cr.)  
Philosophy or Religious Studies  

L07: Mathematics (3 cr.)  
Mathematics  

L08: Computer Science (3 cr.)  
Computers  

L09: Scientific Knowledge and Inquiry (4 cr.)  
Laboratory Science (Biology, Chemistry, Physics or Earth Science)  

L10: Behavioral and Social Sciences 1 (3 cr.)  
Economics, Political Science or Business  

L11: Behavioral and Social Sciences 2 (3 cr.)  
Anthropology, Criminal Justice, Psychology, Sociology, and Social Work  

L12: Wellness and Physical Fitness (2 cr.)  
Physical Education  

L13: Further Disciplinary Study (3 cr.)  
A second liberal education course in a same discipline, outside of the major.  

II. General Electives:  
(Please see Note 6)  

ONONDAGA CC EQUIVALENCIES:  

ENG 104 Freshmen Comp & Lit II (3)  
and COM 210 Public Speaking (3)  
or COM 100 Intro to Communication (3) Note 1  

Foreign Language Elective (3) Note 2*  

History Elective (3) Note 2*  

Literature Elective (3) Note 2*  

Art, Music, or Drama Elective (3)  
Note 2*  

Philosophy Elective (3) Note 2*  

MAT 115 Modeling for Decision Making (3) Note 3  

Computer Science Elective (3) Note 2*  

Laboratory Science Course (4) Note 2* & 4  

ECO 203 Principles of Macroeconomics (3)  

Social Science Elective (3) Note 2*  

Physical Education Electives (2) Note 2* & 5  

ECO 204 Principles of Microeconomics (3)  

ENG 103 Freshmen Composition & Lit 1 (3)
II. Additional Elective Requirement (8 credits)

Saint Rose Requirement
Additional Liberal Arts Course(s) (4)

III. Management Core Requirements (43 Credits):

BUS 111 Fundamentals of Business (3)
BUS 199 Fundamentals of Business Colloquium (0)
BUS 219 Management Information Systems (3)
BUS 233 Business Law I (3)
BUS 246 Organizational Behavior (3)
BUS 253 Principles of Marketing (3)
BUS 301 Financial Management (3)
BUS 310 Business Communication (3)
BUS 352 Operations Management Fundamentals (3)
BUS 425 Integrated Global Business (3)
BUS 493 Pre-Internship (0)
BUS 497 Integrated Business Experience (3)
ACC 121 Principles of Financial Accounting (3)
ACC 122 Principles of Managerial Accounting (3)
ECO 352 Economics of Management (3)
MAT 184 Elementary Statistics (4)

Choose a Track:

IV. Leadership Track: (18 Credits)

BUS 348 Management: Skills Based Approach (3)
BUS 349 Leadership & Organizational Change (3)
BUS 350 Managing Effective Teams (3)
BUS 400 Contemporary Human Resource Issues (3)
BUS 494 Internship (3-12)

Select one course from the following:
BUS 247 Intro to Sport Management (3)
BUS 362 Human Resource Management (3)
BUS 388 Small Business Management (3)

Or

V. Sport Management Track: (18 Credits)

BUS 247 Intro to Sports Management (3)
BUS 314 Sport Facility & Event Management (3)
BUS 422 Sport Marketing (3)
BUS 455 Legal/Ethical Issues; Sport (3)
BUS 494 Internship (3-12)

Select one course from the following:
BUS 300 Special Topics: Sports Management (3)
BUS 312 Marketing Research (3)
BUS 376 Advertising & Promotional Management (3)

Onondaga CC Equivalencies:

MAT 116 Decision Making with Calculus (3) Note 3

BUS 101 Introduction to Business (3)
BUS 203 Electronic Spreadsheets for Business I (3)
BUS 243 Business Law I (3)
BUS 121 Marketing (3)
BUS 212 Business Correspondence (3)
BUS 105 Financial Accounting (3)
BUS 106 Managerial Accounting (3)
MAT 151 Statistics (4)
V. International Business Track: (18 Credits)

BUS 350 Managing Effective Teams (3)
BUS 426 International Business Abroad (3)
BUS 494 Internship (3-12)
COM 242 Communication and Culture (3)

Select two courses from the following:
BUS 369 Managerial Finance (3)
BUS 388 Small Business Management (3)
BUS 410 International Management (3)
BUS 423 International Marketing & Export Management (3)
BUS 442 Business Venture and Entrep (3)
BUS 471 Global Financial Markets (3)
ANT 111 Intro to Cultural Anthropology (3)

BUS 233 Small Business Management (3)

Study Abroad:
A study abroad option is available to interested students who want to spend a semester at an approved college or university in another country. The approved courses taken may count toward the Business major or liberal education requirements.

MINIMUM TOTAL HOURS REQUIRED: 122

MAXIMUM CREDIT HOURS TRANSFERABLE: 70

Notes Onondaga Community College - The College of Saint Rose Business Agreement:

1) ENG 104 Freshmen Composition & Literature II and COM 210 Public Speaking (3) or COM 100 Intro to Communication (3) transfer as ENG 105 Expository Writing, Oral Communication and Research (4) and General Elective (2) and fulfills the L01 liberal education requirement at Saint Rose.
2) 70 is the maximum number of credits allowed for transfer into The College of Saint Rose. All possible electives are listed in this agreement and the student, along with his/her advisor, should select the most appropriate courses to complete his/her degree while not unnecessarily exceeding the number of credits required for the A.S. degree. Students are encouraged to use their credits in electives at Onondaga Community College to fulfill liberal education requirements at The College of Saint Rose.
3) MAT 143 Pre-Calculus with Trigonometry (4) or MAT 161 Calculus I (4) from Onondaga CC will also fulfill the L07 liberal education requirement and additional liberal arts requirement at Saint Rose.
4) The natural science course completed must include a lab to fulfill the L09 liberal education requirement at Saint Rose.
5) A minimum of 2 physical education credits is required to fulfill the L12 liberal education requirement. A maximum of 4 physical education credits will be accepted for transfer.
6) The courses listed next to General Electives will all transfer to Saint Rose with the credits counting towards the 122 credits required for the Bachelor's degree.
7) The College of Saint Rose does not accept for transfer: independent studies, internships, field experience or practicums.
8) A letter grade of C- or higher in each course is required for transfer into The College of Saint Rose. Any completed coursework with a grade lower than a C- will not be transferred.
9) This document is valid until the time which either party changes their respective program. At which point review will be required.

*The College of Saint Rose Transfer Equivalency Database and/or catalog should be consulted to ensure that selected coursework will fulfill the appropriate Liberal Education Requirement as designated by the “L0” next to the course credits in the “LIBED” column: http://www.strose.edu/officesandresources/registrar/transfer equivalency

CONTACTS:
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SIGNATURES:

**The College of Saint Rose**

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Barbara R. Schirmer
Interim Provost and Vice President for Academic Affairs

[Signature]

**Onondaga Community College**

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Julie A. White
Interim Provost and Vice President for Student Engagement and Learning Support

2/25/16
Date

[Signature]

Casey Crabill
President

3/1/16
Date

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